

SUCCESSMINDER

BACKGROUND

Former US President Eisenhower used the so-called "Eisenhower Principle" to organize his tasks. He is quoted as saying, "What is important is seldom urgent and what is urgent is seldom important."

Dr Stephen Covey made these concepts mainstream, calling it "The Urgent/Important Matrix" in his famous book The 7 Habits of Highly Effective People.

How do you spend your time? Are you constantly interrupted by others? Do you always seem to move from one crisis to another? Perhaps you are not prioritizing your time as well as you could...

Time is obviously best spent in Quadrant 2 – **Important but Non-Urgent** tasks. But first:

- 1. Look at your chart and consider where you spend most of your time.
- **2.** What % of time do you spend in each quadrant? Write the percentage below next to each quadrant. NB. Make sure this is a gut-feeling your first instant response.
- 3. List specific examples that are relevant to YOU for each quadrant and add to the blank lines below.

URGENT NON-URGENT **GOALS & PLANNING CRISES** Preparation Minor and Major Crises Prevention **Pressing Problems IMPORTANT** Planning Deadlines Values Clarification Meetings **Building Relationships** Projects Clarifying priorities Goal Setting Quadrant 1 Quadrant 2 Quadrant 3 Quadrant 4 **INTERRUPTIONS DISTRACTIONS Needless interruptions** Trivia Interruptions from Others "Busy" work Unimportant Meetings Some phone calls • Unimportant Phone calls Your own special time-wasters • Unimportant Mail/Email "Escape" activities Other People's Minor Issues Irrelevant mail or email • Excessive TV, Internet usage Excessive relaxing/sleeping Self-critical thoughts

Why not post this on your fridge or somewhere you will see it regularly to remind you?

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REVIEW TIME:

ļ. S	So, which quadrant do you spend MOST time in?	nich quadrant do you spend MOST time in?	
. H	How does that feel?		
2 - 3 -	 - Crises - If you're spending most of your time here, how are you dealing with stress? - Goals & Planning - Congratulations! How could you make sure you stay in this quadrant? - Interruptions - If you're spending most of your time here, you may need to find ways to say "No" to others. - Distractions - If you're spending most of your time here, you may need to find ways to "No" to yourself! 		
S	So, what's getting in the way of you managing your time bet	er? Be specific	
V	Where are you sabotaging yourself?		
ΕT	T MOTIVATED:		
	How will your life be different if you managed your time more effectively? What's in it for you? List all the benefits to you of managing your time better including at home, in relationships and the workplace!		
	What COULD you do differently? It's time to do some brainstorming - Note: You don't have to action them - this is a brainstorming exercise		
. v	What is the KEY action that would support all the others?		
٩O	MMITMENT:		
nple	time to identify 1-3 specific actions you will commit to. Make ement right away - or in the next day or so. Note: Only pick actions y if necessary make the action smaller until you can commit one hundr	ou are 100% sure you will complete -	
ctic	on 1	By When	
ction 2		Dec Mille are	
ction 3			
Actio	on 2	By When By When	

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